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# The Volpi Voice

THE LATEST NEWS AND UPDATES FROM VOLPI | July 2022

## Volpi collaborates with Quidel on the innovative Savanna

Quidel recently introduced the innovative Savanna; a multiplex, real-time PCR testing platform with a simple sample-to-result operation that can run up to 12 unique analytes from a single patient sample in approximately 25 minutes.

Volpi, the industry leader in Life Sciences and IVD optoelectronics, was a key partner in the [instrument's development](#).



## M&A is down, but Big Pharma likely to line up 'multiple shots on goal' in 2nd half, PwC says

Med-Tech industry deal values are down by 58% and volume has decreased by 33%, but the pharmaceutical and life sciences industry is poised for a "flurry of deals" in the second half, according to PwC.



[Click here](#) to read more.

## Advancing blood safety with high sensitivity immunoassays

One of the world's leading providers of plasma screening and blood plasma-based products has approached Volpi to develop and manufacture a multi-channel optical reader for highly sensitive multiplex immunoassays with the goal of producing a lower-cost, higher-performing, more available blood testing alternative to traditional PCR — all enabled by Single Molecule Counting technology.

To learn how Volpi's intelligent optical solution is helping the company strengthen its leading position in the serology screening of plasma and blood — complementing its market-leading position in the screening of plasma using NAT, [Click here](#).



## bioMèriex, Boehringer Ingelheim, Evotec Launch €40M AMR-Targeted Joint Venture

BioMèriex, Boehringer Ingelheim, and Evotec announced the creation of a joint venture to develop and commercialize new antimicrobials and diagnostics. Called Aurobac Therapeutics, the JV aims to fight antimicrobial resistance and will be established with €40 million (\$40.8 million) in funding. [Click here](#) to read more.

### Welcome to Volpi



#### Yannic Benz

**Head of Manufacturing Engineering Switzerland**  
After a B.Sc. in Life Science Technologies with a major in Medical Technologies at the FHNW, Yannic worked as a Senior Production Engineer for Qiagen.

During his 5 years as Head of Production Engineering for a Sensor Technology Company (STS AG), he earned a CAS in Leadership and Management ZHAW. Before joining Volpi he worked as Head of Production for Stratec and Bestsmile, focusing as well on manufacturing engineering & design transfer aspects.



#### Ernesto Marquez

**Senior Project Manager**  
Ernesto joins us from Mettler-Toledo in Switzerland, where he worked 10 years as a project manager and product development engineer, leading the development of weighing instruments used for mass determination.

He earned a B.Sc. in Mechatronics Engineering from the Panamerican University in Mexico and a M.Sc. in Mechanical Engineering from the Technical University of Munich.

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