



Light. Insight. Life.

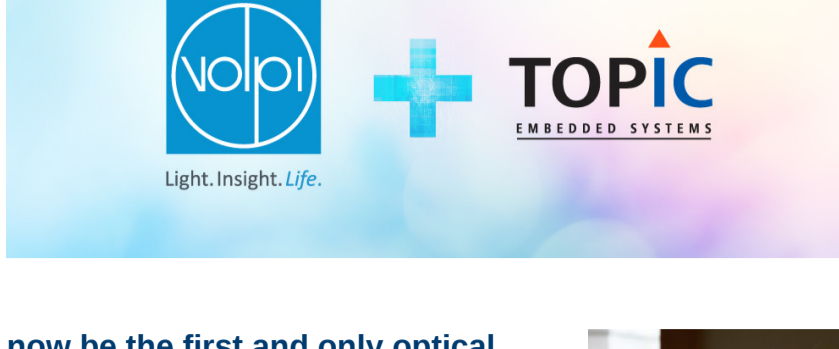
# The Volpi Voice

THE LATEST NEWS AND UPDATES FROM VOLPI

ISSUE 006 | JUNE 2021

## Volpi announces digital partnership

Volpi is excited to announce our partnership with TOPIC, a Netherlands-based, global embedded intelligence leader. With their support, we're able to accelerate our digital initiatives — bringing AI and embedded technologies to the heart of life sciences and diagnostics instrumentation.



**Volpi will now be the first and only optical measurement module design, development and manufacturing firm offering optical modules with embedded intelligence, connectivity and cloud computing providing instrument manufacturers:**

- ✔ Increased productivity through predictive maintenance and remote monitoring
- ✔ Faster time to insights
- ✔ Lower hardware costs
- ✔ New business models



Max Kunz

**Max Kunz, Volpi CEO of Sales and Strategy,** commented, "I am very excited about this new partnership with TOPIC. Not only will TOPIC help Volpi accelerate our digital strategy, we share the same core entrepreneurial values, which is key to both firms' growth.

This partnership will advance both companies to the next level and will bring great value to Volpi's clients in the life sciences and diagnostic market space."

"I am proud that TOPIC will be Volpi's hardware and software partner in their journey toward "Volpi goes digital,"" said **TOPIC CEO and Founder Rieny Rijnen.**



Rieny Rijnen

Volpi and TOPIC are actively collaborating on client assignments, already bringing Volpi's vision of software-enabled, intelligent optical modules to life.

» To learn more about us, visit [www.topic.nl](http://www.topic.nl) and [www.volpi-group.com](http://www.volpi-group.com)

## Our team is growing!

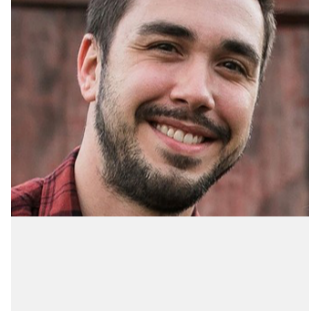
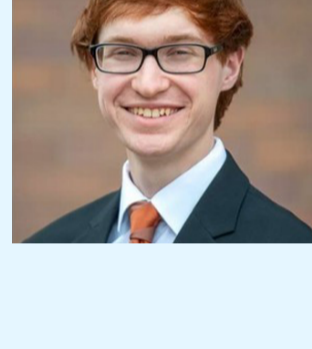


### Jodie Barber Quality Engineer

Volpi is pleased to welcome Jodie Barber, who will join us as a Quality Engineer reporting to Ella Wheeler, Volpi's Director of Global Quality and Regulatory. She will be responsible for Quality Assessment at Volpi Switzerland. Jodie has 5 years of previous experience in the medical device industry, with roles at both DePuy Synthes, UK, and Biotronik AG, Switzerland. She received her Masters of Engineering (MEng) in Bioengineering from the University of Sheffield, UK, where her studies primarily focused on tissue engineering and regenerative medicine.

### Kobe Sanders Manufacturing Engineer

Likewise, Volpi USA welcomes Kobe Sanders as a Manufacturing Engineer, reporting to Jeff Grover in Manufacturing Engineering. Kobe is a recent graduate of the Rochester Institute of Technology (RIT), where he received a Bachelor of Science in Industrial Engineering and a Lean Six Sigma Yellow Belt Certification. During his studies at RIT, he gained practical experience as an engineering assistant at Vance Metal Fabricators, a manufacturing engineer co-op at Wegmanc, and as an industrial engineering intern at IEC Electronics. Kobe will be assisting Volpi on production support, lean manufacturing initiatives and continuous improvement projects.



### Ian Frank Quality Engineer

Volpi is also proud to welcome Ian Frank as a Quality Engineer, reporting to Ella Wheeler. He joins us with previous industry experience at Marquardt Switches, Videojet Technologies and Anaren Microwave. Ian is also a 10-year U.S. Navy submarine veteran — an organizational leader experienced in program management, procedural compliance and team building. He has strong proven managerial and leadership skills, with the ability to maximize resources and promote efficiency and productivity. Ian earned both his Bachelor of Science in Technical Management (Occupational Safety and Health) and Master of Science in Leadership from Embry-Riddle Aeronautical University.

### Amber Leone Project Manager

Finally, Volpi USA is excited to announce the hiring of Amber Leone, who joins us as a Project Manager reporting to COO/Volpi USA President Stephen Chabot. Amber recently served as a project engineer for TTM Technologies, and her career has included various engineering, project management and program management roles — with a portfolio that includes work with brands such as Saab, Lockheed Martin and more. Amber received her bachelor's degree at East Stroudsburg University and her MBA from Wilkes University.



## A year in Quality at Volpi

At Volpi, we know the quality of the research and diagnostics performed by our customers' instruments depends on the high quality of our own optical modules.

That's why our Quality team, led by Ella Wheeler, Director of Global Quality and Regulatory, has embarked on numerous initiatives over the last 12 months — each aimed at continually improving systems and processes to enable optimum operations and manufacturing capabilities, ultimately to exceed our customers' expectations and their regulators' requirements.



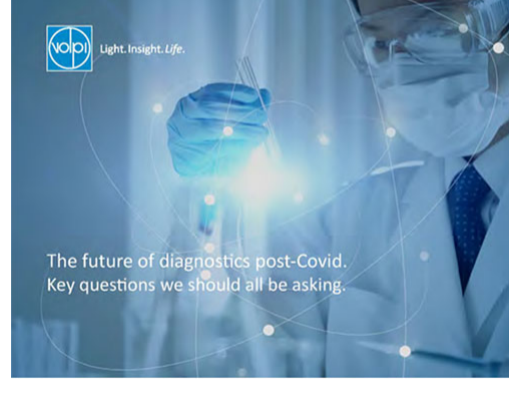
Ella Wheeler

These initiatives include developing and delivering an Operations and Engineering training series, which helped our teams grow a variety of workplace skills.

To ensure we are fully prepared for the increasing regulatory requirements of our customers, we are in the process of implementing an automated quality management tool that will harmonize more than 200 procedures across two similar but different quality management systems, delivering an improvement of 50% touch point reduction during our company's tenfold growth.

And as always, Volpi is continuing to invest in great people — bringing on new Quality Engineers in both Switzerland (Jodie Barber) and the U.S. (Ian Frank), whose profiles you can find above.

Overall, it's been an exciting 12 months of growth and new opportunity for Volpi Quality — and we can't wait to see what the next year has in store.



## Hear Volpi CEO of Sales and Strategy, Max Kunz, speak on diagnostics in a post-COVID-19 world

COVID-19 has certainly changed the diagnostics industry landscape. The question is how much and for how long? How many of the changes are unique to the disease and disappear in a post-COVID-19 world? How many are here to stay? Hear Max Kunz, Volpi CEO of Sales and Strategy, discuss these and many more issues and opportunities in this recording of our recent [webinar here](#).

## Amazon kicks off new role as diagnostics provider by making COVID test available online



Amid the launch of its own wellness-tracking smartwatch and the expansion of the Amazon Care telehealth service, the retail giant has begun dabbling in diagnostics. Read more [here](#).

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